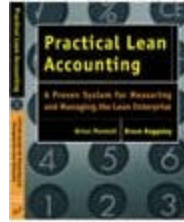


Volume 11, Issue 07 □ February 16, 2004

Important Dates to add to your calendar...

- **Feb 18, HPM Board Meeting Host: Samuel Strapping.** Guest Speaker – HPM's Knowledge Supply Chain link ~ Dr. **Jay Myers**, Chief Economist, CME. Topic: 'Trends & Prospects for the CDN\$'.
- **'Feb 20: Practitioner-to-Practitioner Value Stream Mapping Clinic. Host: Rockwell Automation Cambridge, Limited to 50 People.**
- **Feb 24-27: 3rd Western Canada conference on "Best Practices in Lean Excellence 2004"** – Theme: "Applying Lean to remain profitable as the Canadian Dollar rises."
- **Mar 3: AME & HPM Event: Lean Case Study: One on one with a Lean Journeyman ~ Insights into a Lean cultural transformation.** Half-Day 12:30-5:00 **Host: Avnet Electronics, Miss.** Our favorite Australian, Mr. Gary Kerr, will lead the session. Will share his perspective as the president of AME Australia. **Register: at www.hpmconsortium.com**
- **Mar 4&5: HPM's Practice of Leadership & Coaching Begins 7 Dates: Apr 1&2, May 20&21, Jun 24th** This 4-month long, results-based process focuses on achieving breakthroughs. Thirty people are required for it to run as HPM is utilizing a General Electric USA trainer with a proven record of achievement. 28 of 30 seats are confirmed to date. **To reserve space, call Laura at 519-893-6260 for full details & brochure.** Limited to 30 people.
- **Apr 27&28, Intro to Lean Accounting 1.5 days** There will be a series across Canada in 2004 culminating this fall in a "Lean Accounting Roundtable"
- **May 12th, Consortium-to-Consortium Phone Exchange** HPM will be continuing to chat with 'consenting consortiums' from Newfoundland to BC via simple conference calls to share greetings, practices and basically doing what consortiums do best – *exchanging ideas on their best practices for mutual benefit.* There will be a series of calls on this day & more to come. Interested consortiums should email Dave at dhogg@netcom.ca or call 519-893-6260.
- **June 2nd, First Annual HPM Consortium-Consortium Challenge Cup** Under the leadership of Opportunities and Alliances Chair, Paul Deckert, this fun-oriented, opportunity-rich exchange of practices is proposed for Wednesday June 2nd where various Consortia would participate around a yet-to-be-worked-out format that would be a win-win for all. The idea is not to generate competition but to gain value from the exchange process. The "cup" may be awarded by the participants themselves; however, the criterion is yet to be confirmed but could include the most innovative; the most unique... etc. Lots of discussion to come.

NEW: Practical lean accounting: a proven system for measuring and managing the lean enterprise / Brian Maskell and Bruce Baggaley. New York, NY : Productivity Press, c2004.



As companies move ahead with the implementation of lean production, financial functions often lag behind. When this happens, not only do they fail to actively support the effort, but they can actually hinder it. In **Practical Lean Accounting: A Proven System for Measuring and Managing the Lean Enterprise**, authors Brian Maskell and Bruce Baggaley **present a step-by-step method for transforming a manufacturing company's financial functions to support lean manufacturing.** The authors' step-by-step method transforms the accounting system to follow the company's pathway through lean implementation covering what needs to be done at each stage to support lean.

A case study runs throughout the text illustrating the lean accounting transformation within the context of the whole lean enterprise. A CD-ROM is included containing detailed forms, charts, and diagrams supporting the transformation to lean accounting. On www.amazon.com

Of possible interest? We are looking for one or two companies interested in becoming a **pilot facility**/case study in the transformation to Lean Accounting. This will be under the guidance of Bruce and Brian from Brian Maskell & Assoc. who are among the very best in the world, and who are no strangers to HPM'ers.

If you are interested, and would like more detail, email Dave at dhogg@netcom.ca. The companies selected for this transformation & implementation of Lean Accounting processes will be featured at the Lean Accounting Roundtable being planned for this fall.

HEADS UP NOTICE

- 1) **URGENT: Only 2 seats remain for the Practice of Leadership & Coaching beginning March 4th!** We need to fill these and ask for your assistance and/or recommendations of who we may call to ensure this highly successful and timely process proceeds. Call Laura for info or references at 519-893-6260.
- 2) **Value Stream Mapping Clinic... asks you to bring your own Maps to share & exchange.** This will be a low-key, highly interactive Clinic that will be highlighted by some of the leading appliers of VSM's in North America – we kid you not! Leading to their presentation at the end of the day will be a ramp up that will enable those not conversant with VSM to understand the principles and appreciate the Case Studies... **in other words, this will be a Lean Learning Experience around the powerful VSM tool!**

FLASH ~ Notice to all HPM Practitioners & Employees... This Wednesday – from 12 noon to 5pm – a practitioner-to-practitioner exchange will take place at Samuel Strapping in Mississauga. It will be an opportunity to meet with peers to hear – and comment on – how a successful HPM member would like to make their “Materials Control Scheduling Applications” even better. To be clear: The purpose of this exchange is to hear from you... Your view is important as you bring an outside perspective that will ask the questions needed to see the issues differently. This has been done at GE, Mancor, and COM DEV and the results have been win-win... and fun!
If interested in this win-win exchange, contact Laura or Dave at 519-893-6260 for the description of the learning exchange.

“Value Stream Mapping (VSM) is the most powerful Productivity weapon to appear in the last 10 yrs.” - US Government....

Are you taking full advantage of it? Come & Bring Your MAPS for posting on the wall...

This Friday at Rockwell Automation’s Dundas facility in Cambridge, you will be introduced to VSM – and – shown how some leaders are making use of it. If you are not using VSM yet, considering it, or just getting started, the conversational nature of this program will set the stage for the two afternoon Case Studies by leaders that are internationally recognized for its application – *and for the results its application has delivered*. Space is limited, so contact Laura at 519-893-6260 or register via www.hpmconsortium.com

8:00 Registration & Continental Breakfast... Session begins at 8:30 sharp.

- Temperature check... where is everyone at?
- Briefing: Value Stream Mapping 101 & its deployment to date Cynthia Bruns, Lean Master, Rockwell
- Case Study 1: VSM to Transform the Supply Chain Scott Smith, Value Stream/Supply Chain Specialist
- Reality Check – Value Stream Highlights & Discussions on posted maps...
- Case Study 2: Applications of VSM ~ From Hi Tech to Clams Bob Kerr, HPS, Consortium coach
- Case Study 3: Canada Post Parcel Processing Division – VSM Lessons from a Leader Bob Knox, Process Excellence Advisor, Jeff Caswell, Value Stream Leader, Parcel Plant, Canada Post
- Case Study 4: COM DEV Space – “If we can do it, anyone can” ~ From process village to flow Nabeel Mirza, Manager, Industrial Engineering & Team COM DEV
- 4:00: Open Exchange—Consolidation of ideas and ‘around the room take-aways’

4:30 Adjourn This is an HPM Learning Event... register @ www.hpmconsortium.com

A CASE STUDY on CULTURAL TRANSFORMATION... Mar 3rd, Avnet Electronics, Mississauga

Here’s a practical, first-hand look at how one company made the transition to Lean and in the process, boosted productivity by 370%, reduced work-in-process inventory by 94%, dramatically reduced lead times, and more. Led by Gary Kerr, Operations Dir, ADI Munitions to 2004, and Pres AME Australia.

Gary Kerr is a leader, and an effective and entertaining communicator who transformed the thinking, the cultural environment, and the performance of his company. Gary provides a frank, hands-on interpretation of what worked and what did not during ADI’s journey toward World Class. Gary says “*We were Fat, Dumb and Happy; we were an ex-public service organization with government contracts for the supply of munitions. We had so much work to do to change the thinking to be an organization of which we could all be proud.*”

The session will be in the form of a conversation which will address these objectives interactively:

- Discuss and understand one company’s journey to lean that worked
- Gain practical knowledge, ideas, and some take-away value and tools
- Understand how international manufacturers are coping with increased competition
- Learn how new consortiums are evolving to help Australian manufacturers increase their ability to compete and win in the global environment
- Share a Best Practice in the deployment and transformation of a long-standing culture into a new continuous improvement, results-oriented environment.
- Share and discuss the process and the tools used to bring major improvements to a 320-person company
- Hear a top-rated presenter from last year’s Largest Lean conference in North America.**

Jointly sponsored by AME ~ HPM ~ A ½ Day Practical Case Study